

Economic Update

Presented by
James McCafferty



November 18, 2021
Shelton Mason County Chamber of Commerce

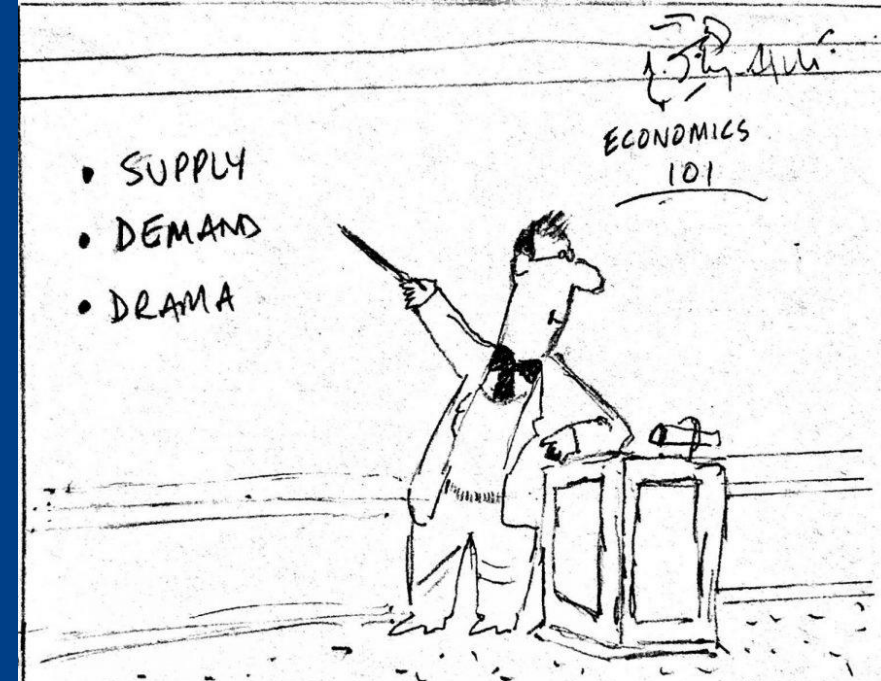


THE PUGET SOUND
ECONOMIC
FORECASTER

How do you sum it up?

- Things we know
- Things we think we know
- Things we do not know

... and how to know the difference.



The Economy

- Fundamentally... fine
 - As in before COVID
 - Not the same as perfect – complexity is ok
- Consumer based
 - ~70% of the US economy is driven by consumer behavior
- In transition
 - We have moved from having the main engine being manufacturing (~40% of jobs) to information (~10% of jobs)

The Economy

- Risks / Headwinds
 - Always.
- One of the largest risks?
 - You – the consumer
 - We can talk ourselves into just about any calamity
- Which is why economics is a social science – it is all about how you might act

What is probably on your mind...

- Inflation
- Unemployment/Employment
- Home prices/values
- Supply chain
- 401k balances

What you should be thinking about

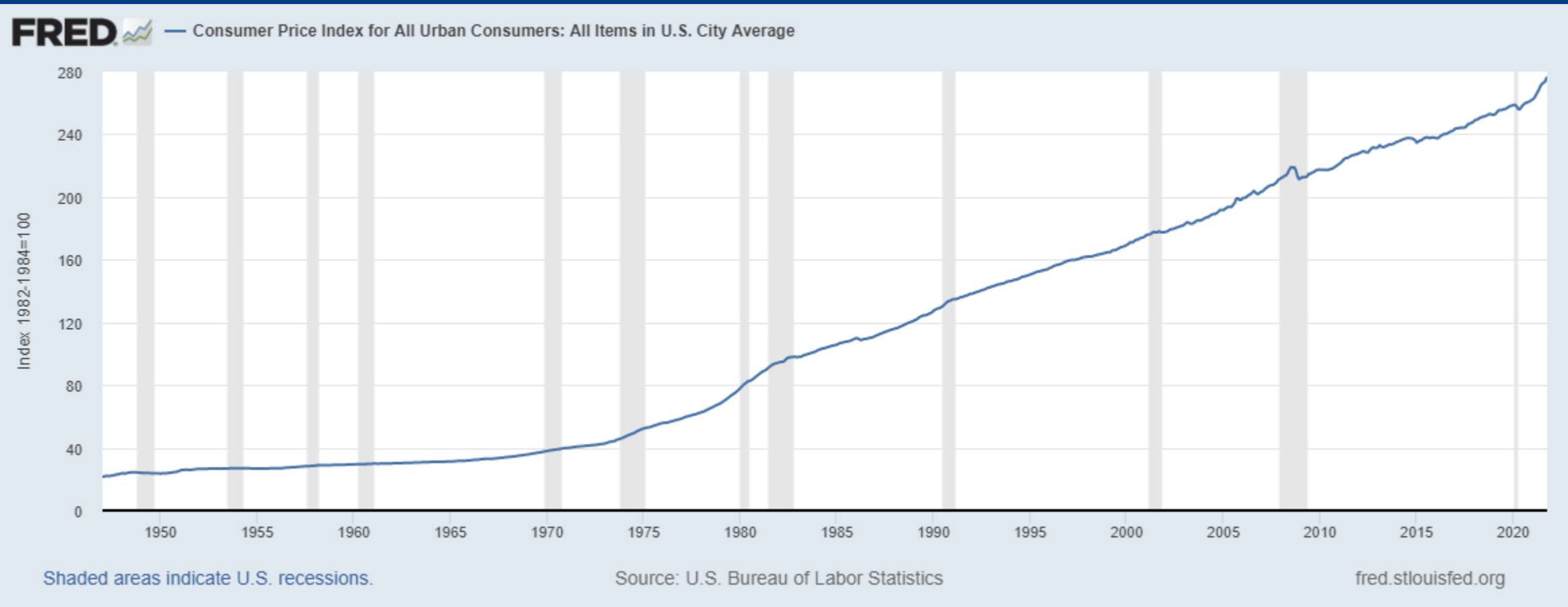
- Consumer behavior
- Forecast

Consumers

- It is complicated.
 - No single set of values or action/reaction sequence
 - Regional variances
 - A lot of partially informed instinct and not a lot of facts
- Is it the Great Resignation or the Great Reset?

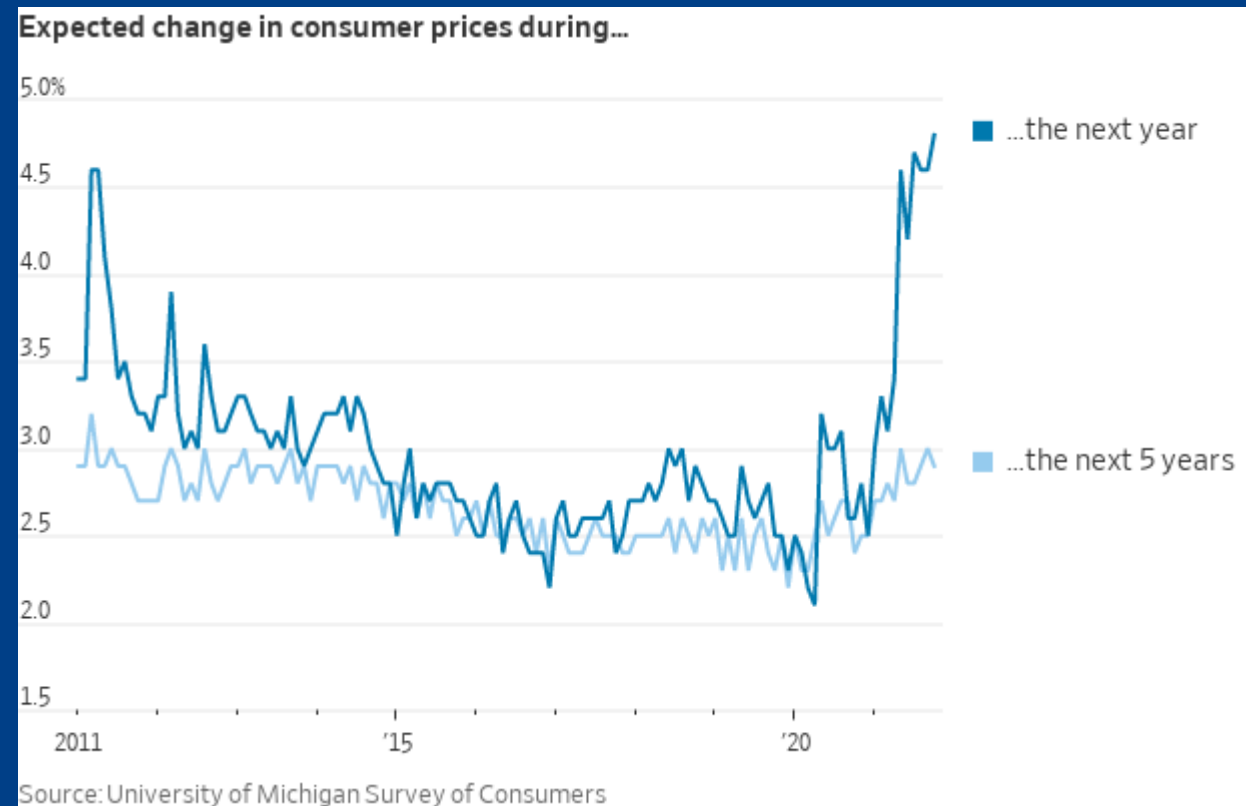
Let's start here...

Inflation



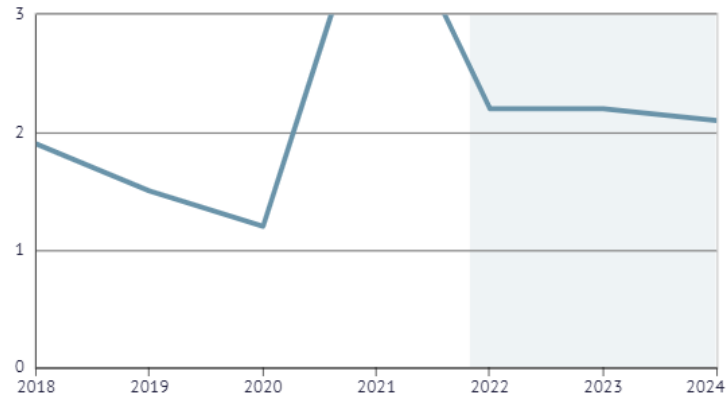
Inflation

- Should you get excited?
- Is it unexpected?
- Long-term? (sticky V transitory)
- Fed changed target
 - From not more than 3%
 - To average 3%
- Why you should not love CPI



FOMC US Inflation Forecast

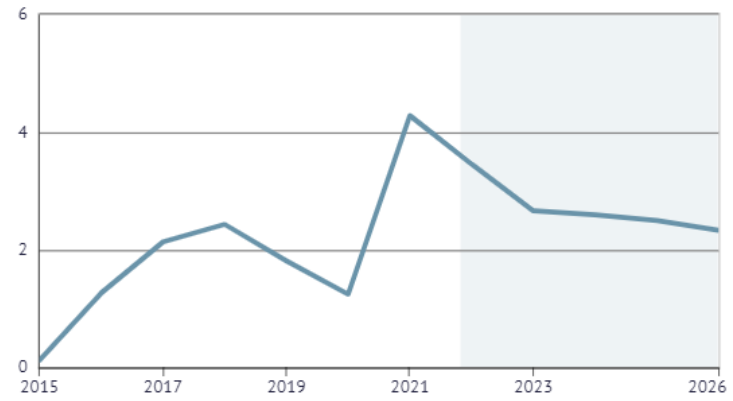
PCE inflation rate: Median projection, Q4 to Q4 % change



| Year | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
|------|------|------|------|------|------|------|------|
| % | 1.9 | 1.5 | 1.2 | 4.2 | 2.2 | 2.2 | 2.1 |

IMF US Inflation Forecast

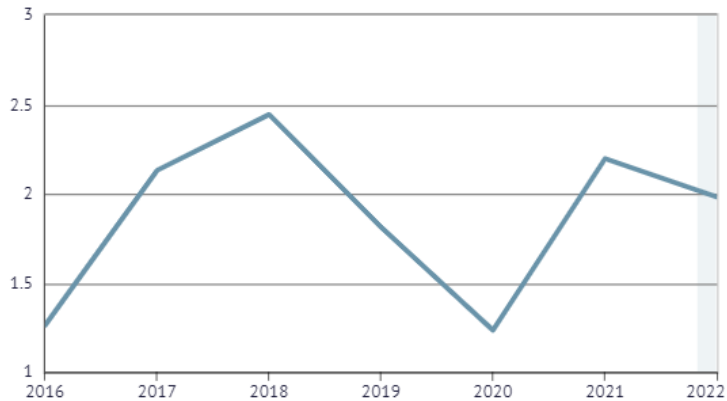
CPI, % change



| Year | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 |
|------|------|------|------|------|------|------|------|------|------|
| % | 2.4 | 1.8 | 1.2 | 4.3 | 3.5 | 2.7 | 2.6 | 2.5 | 2.3 |

European Commission US Inflation Forecast

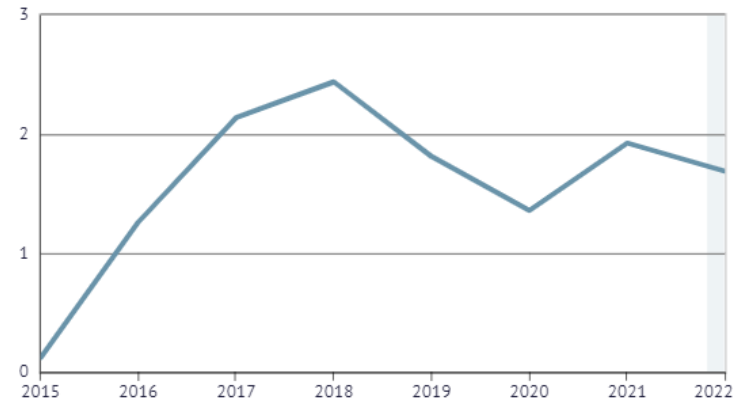
CPI, % change



| Year | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
|------|------|------|------|------|------|------|------|
| % | 1.3 | 2.1 | 2.4 | 1.8 | 1.2 | 2.2 | 2.0 |

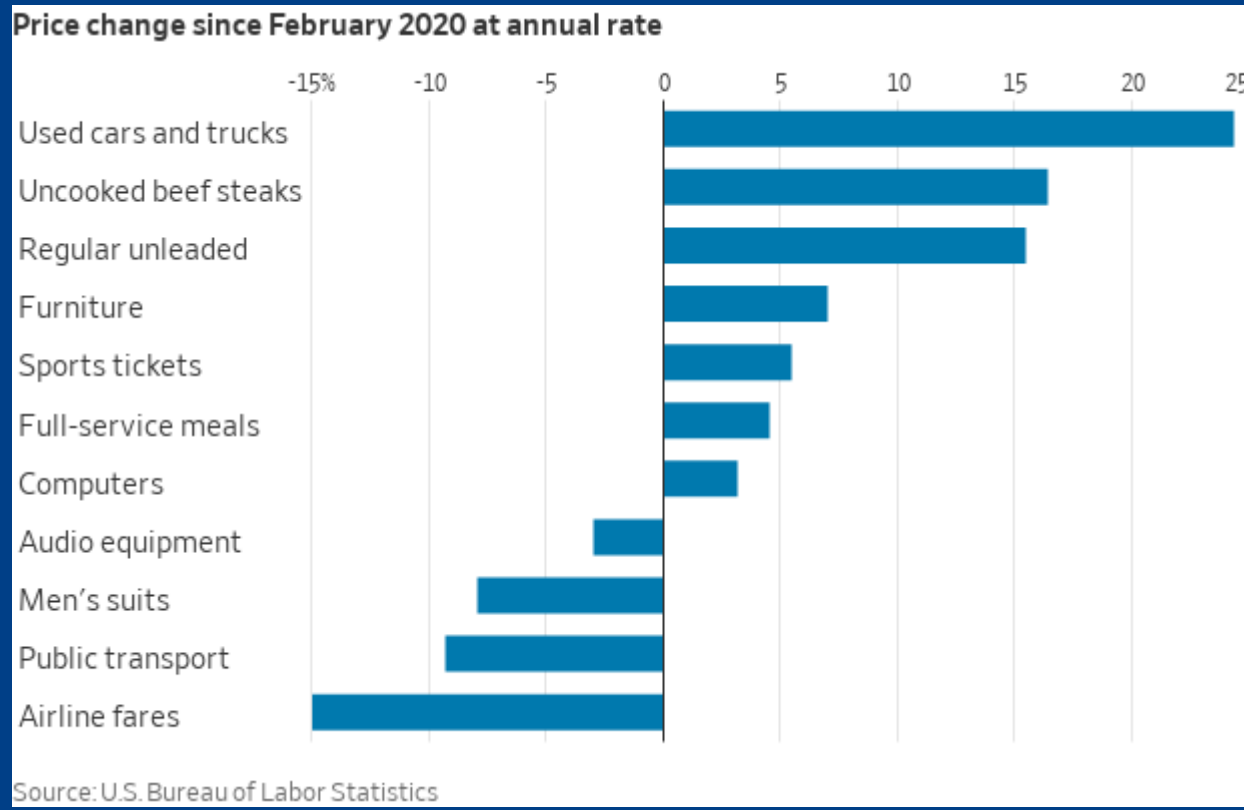
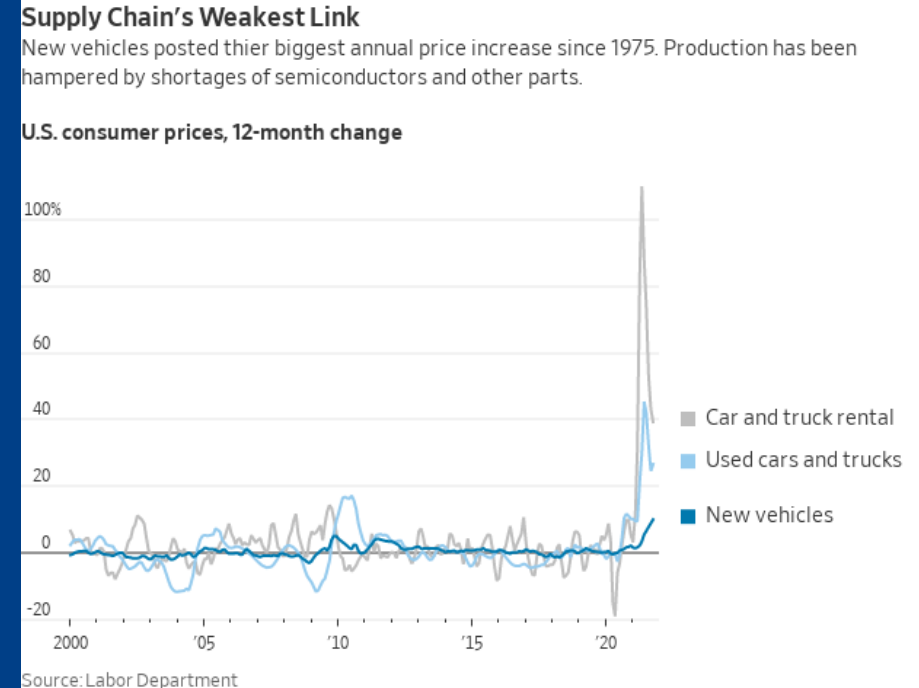
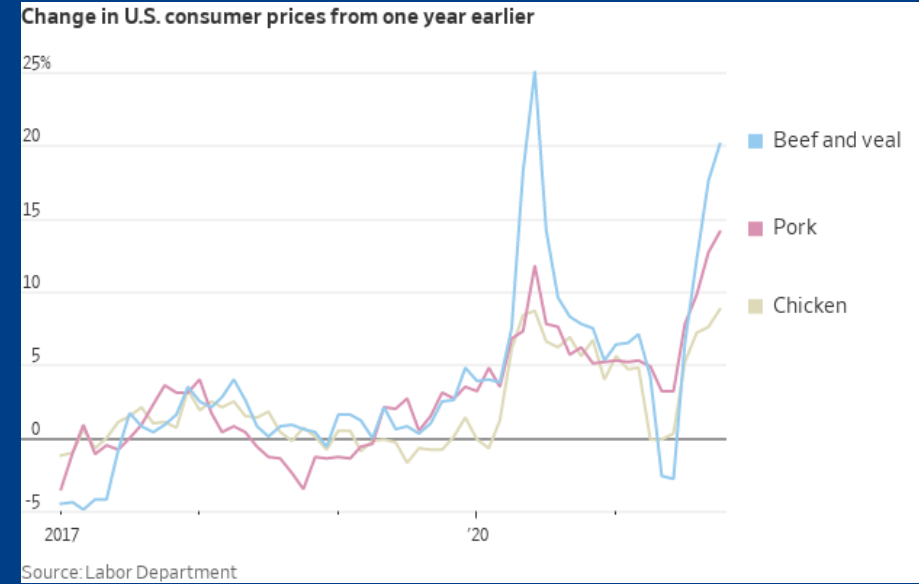
OECD US Inflation Forecast

CPI, % change



| Year | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
|------|------|------|------|------|------|------|------|------|
| % | 0.1 | 1.3 | 2.1 | 2.4 | 1.8 | 1.4 | 1.9 | 1.7 |

The trouble with CPI



The trouble with CPI

Home and Away

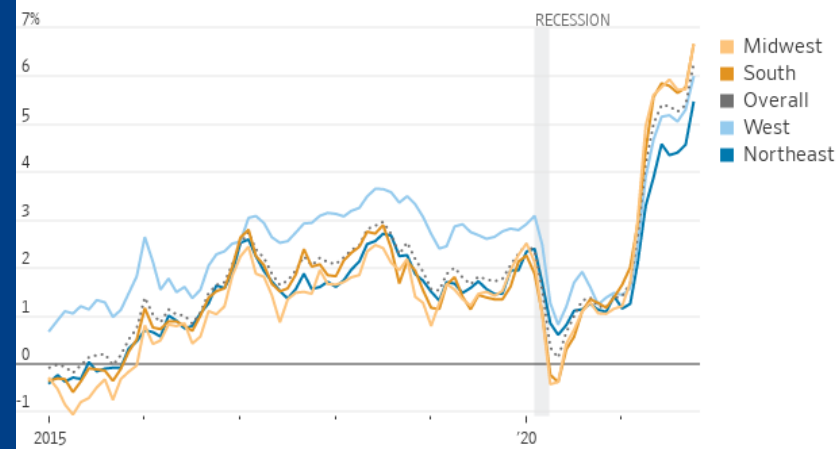
Prices for food away from home, which includes restaurants, school cafeterias, vending machines and the like, rose the most since 1982.

U.S. consumer prices, 12-month change



Source: Labor Department

Change in consumer prices from a year earlier, by region



Note: For all urban consumers.

Source: Labor Department via St. Louis Fed

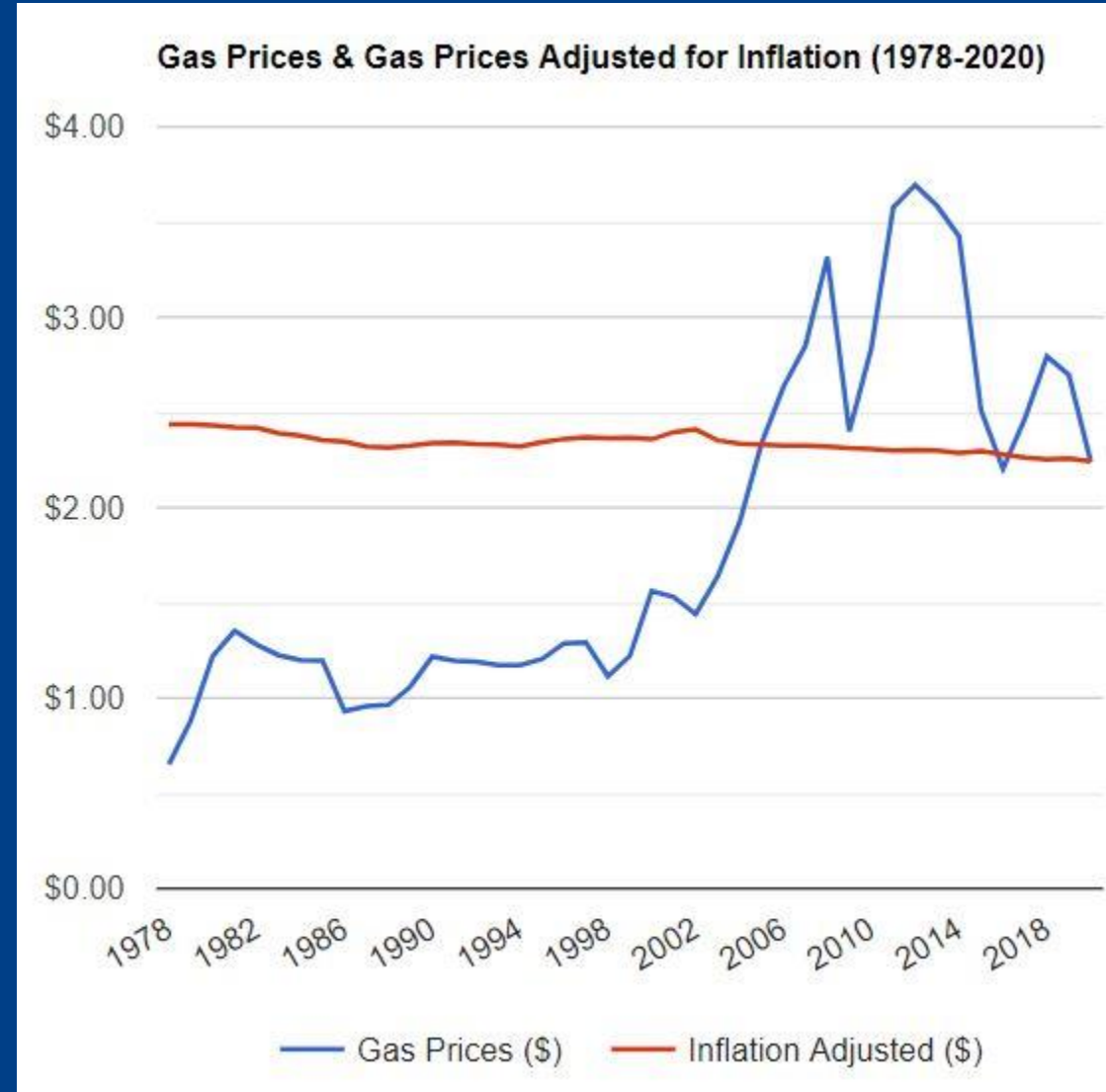
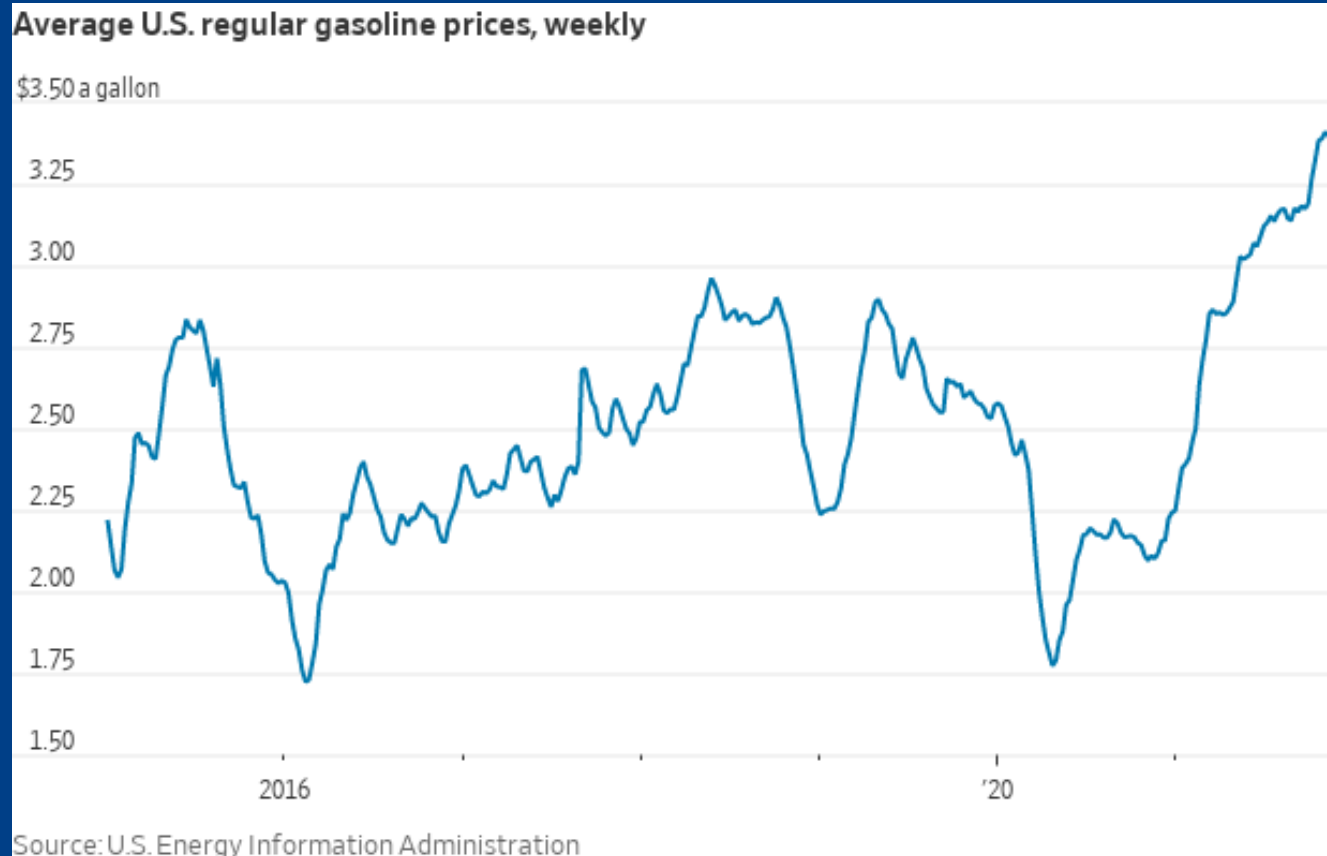
Average U.S. regular gasoline prices, weekly



Source: U.S. Energy Information Administration

The trouble with inflation metrics

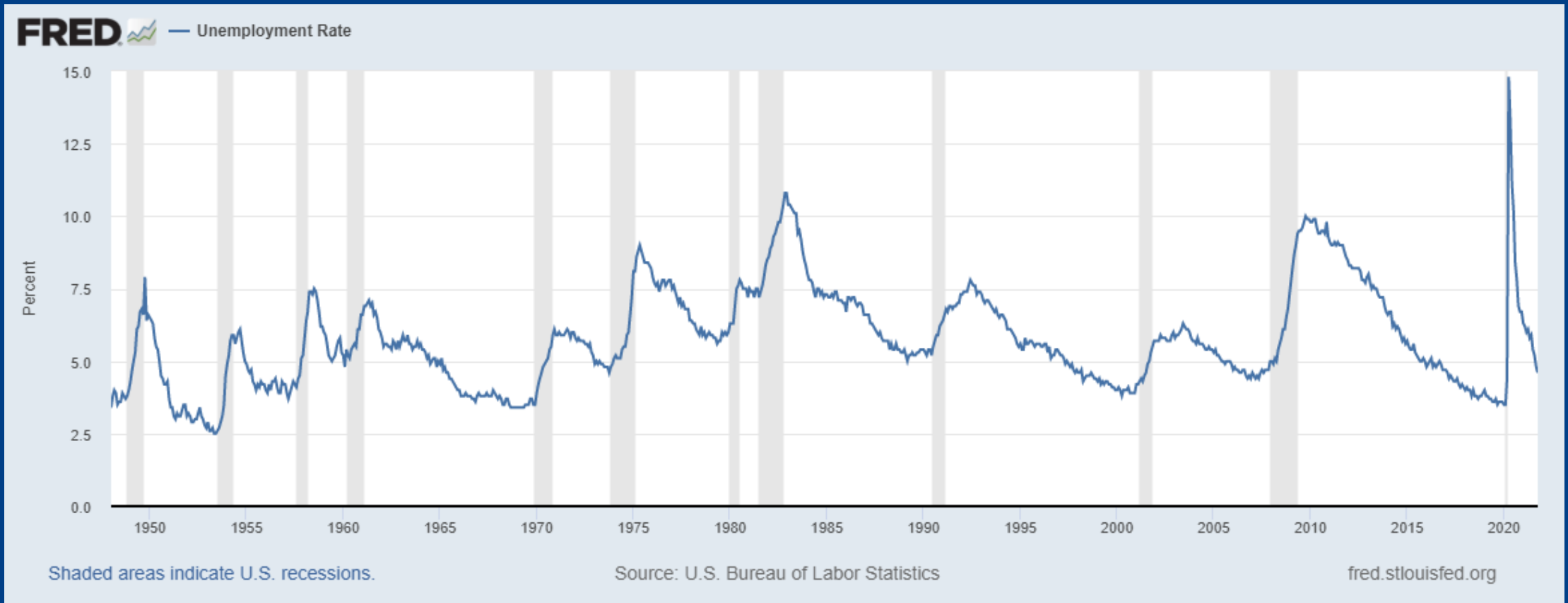
- Real dollars



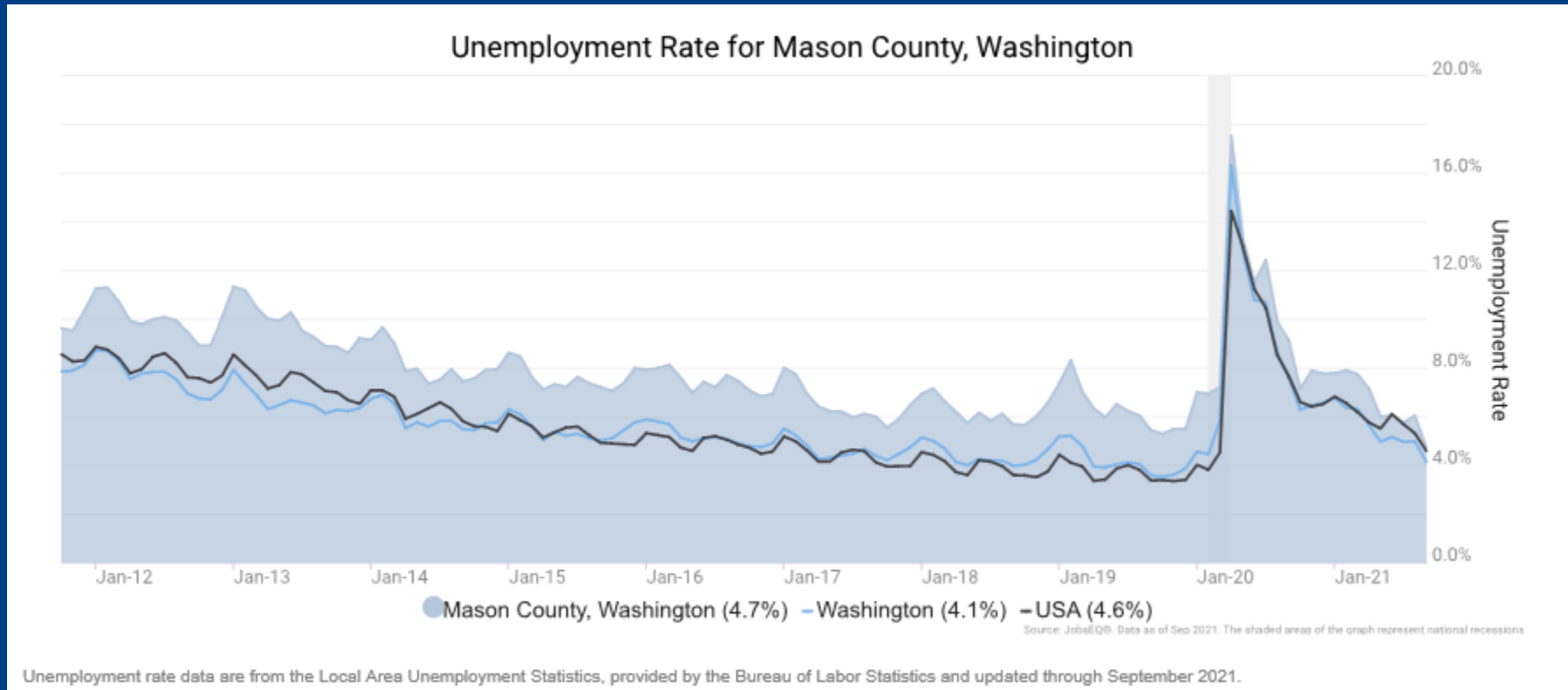
Employment / Unemployment

- But no one wants to work!
 - Or, everyone is quitting!
- We are challenged by how we understand employment
 - (Looking for work / total workforce) seems simple but it is not what we are actually talking about
 - Workforce participation is an important metric to meet
 - Natural rate of unemployment
 - Quit rate and why it will be high (~3% per month) for another 10 months

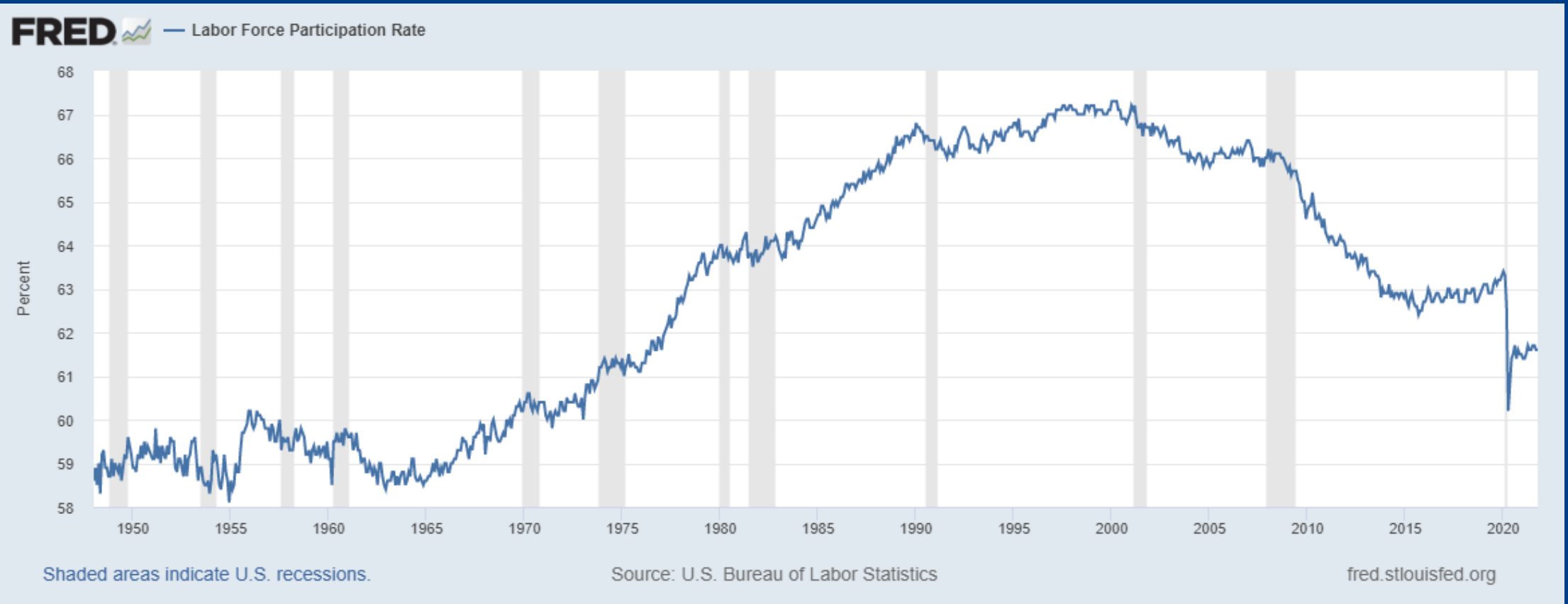
Unemployment



Local Unemployment

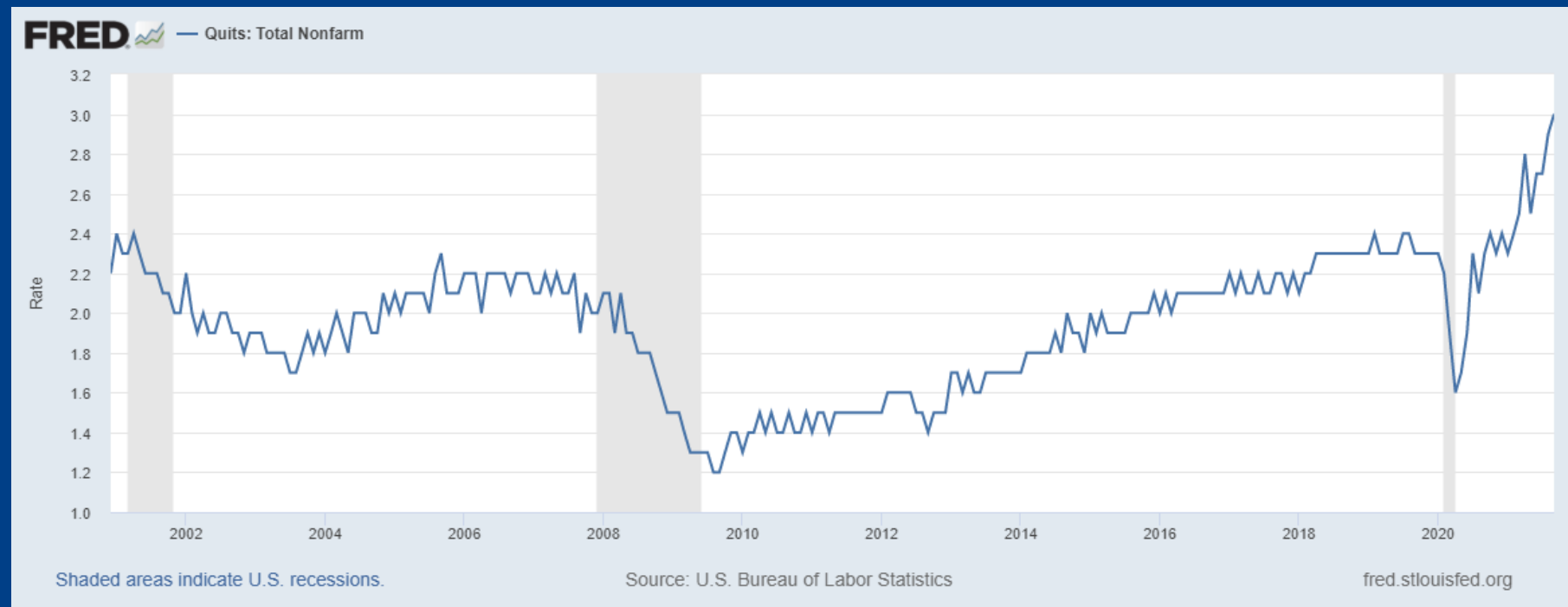


Workforce Participation



Employment

- Why are people out of the workforce?
- Is it permanent?
- Are there trends/patterns?

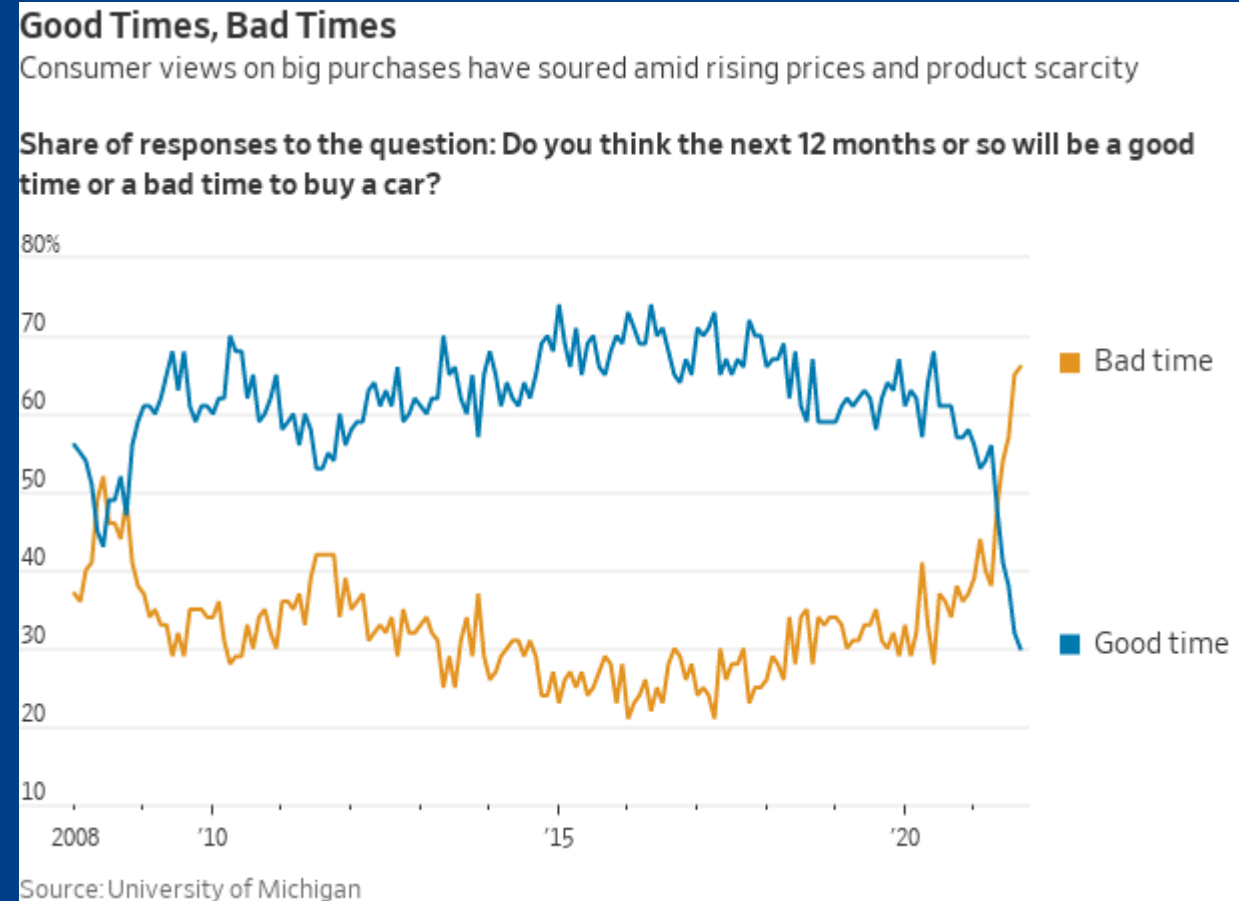


Consumers... (you!)

- From the headlines
 - High inflation – increasing prices
 - No one wants to work
 - Etc.
- From the driving force of the economy
 - Let's go shopping!
 - (but I am really nervous because of other people)

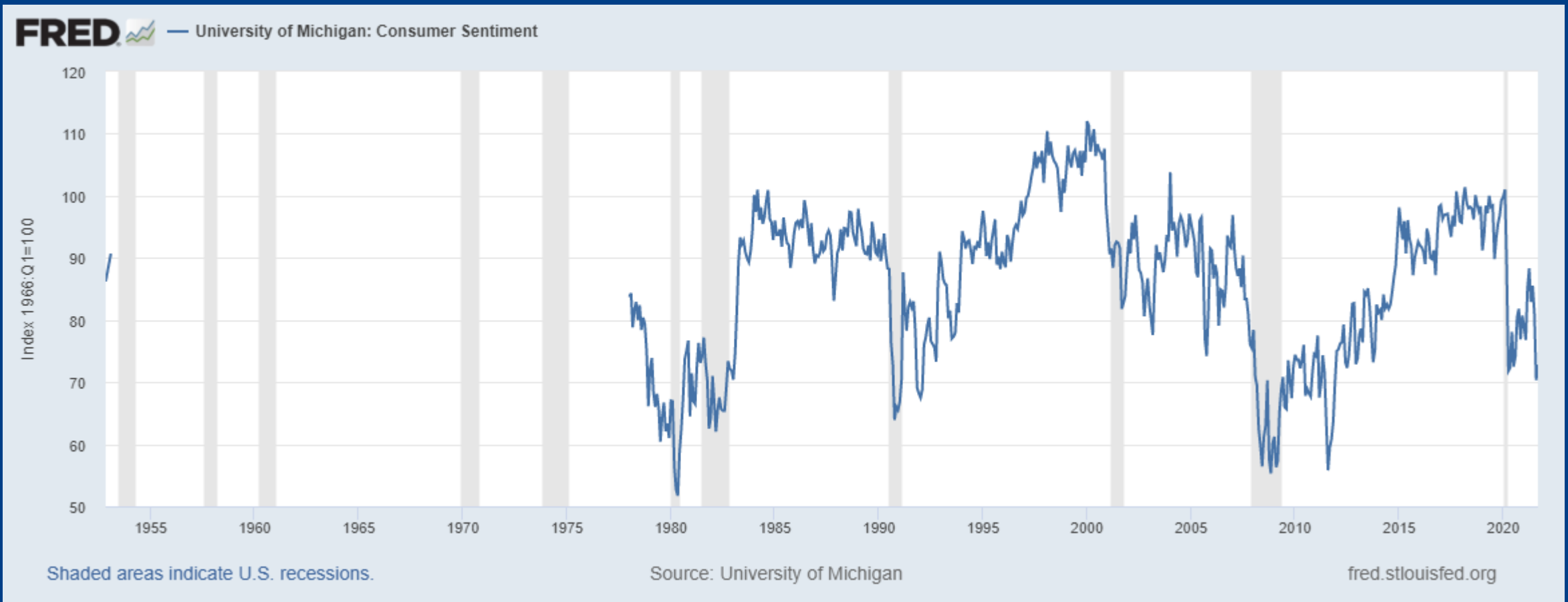
Consumer Confidence

- We can talk ourselves into economic consequences by what we present
- What do you take away from this chart?



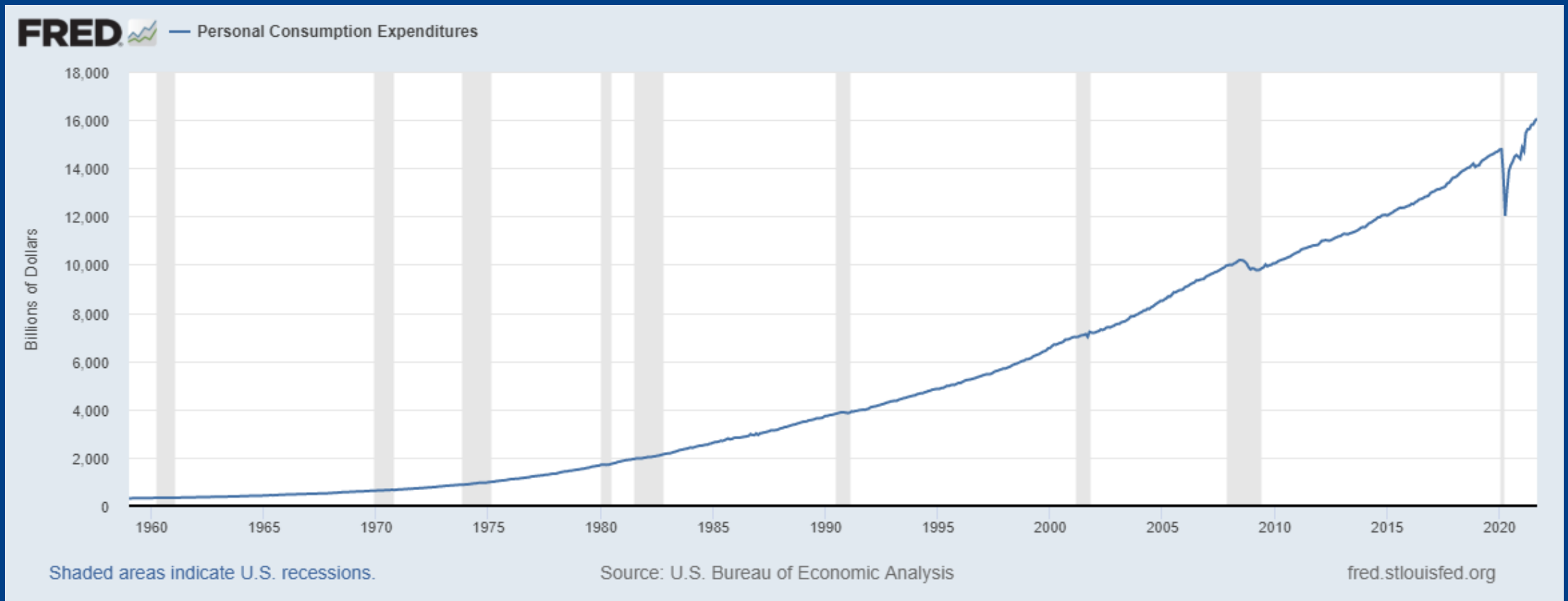
Consumer Confidence

- You get data like this...

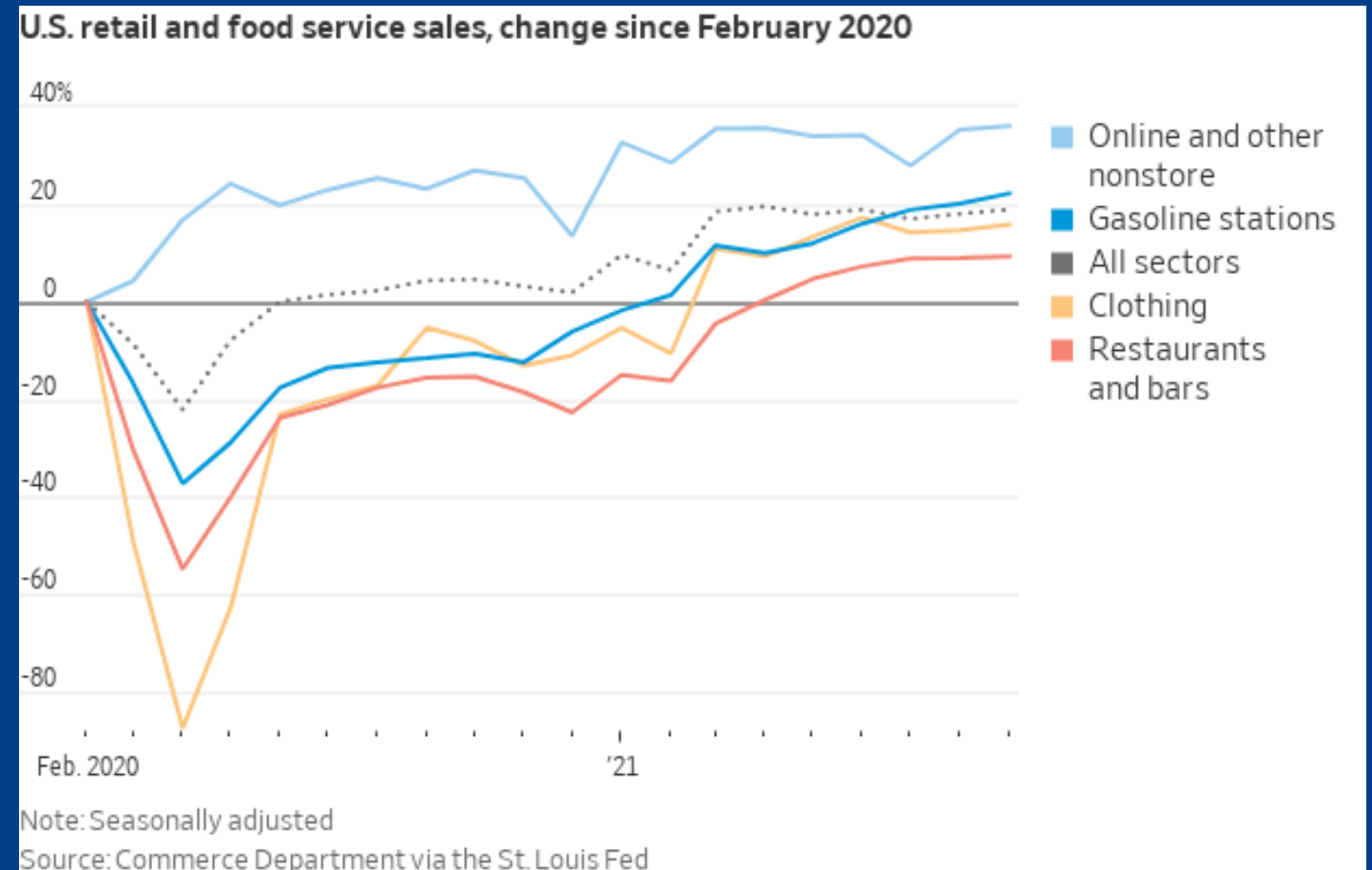
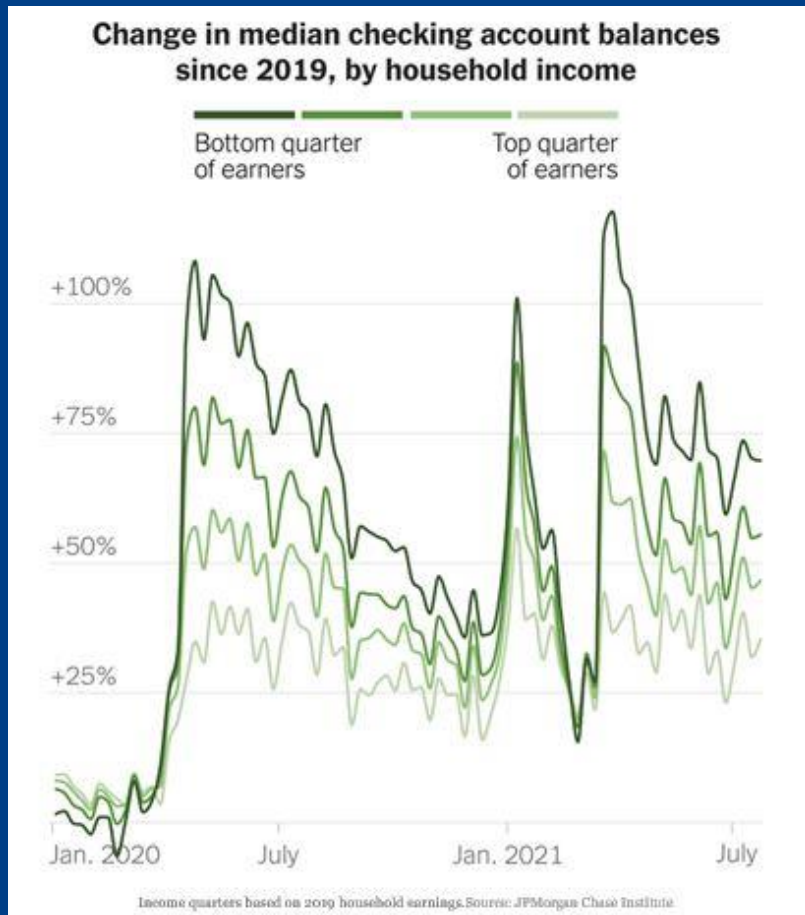


Consumption Expenditures

- With actual behavior like this



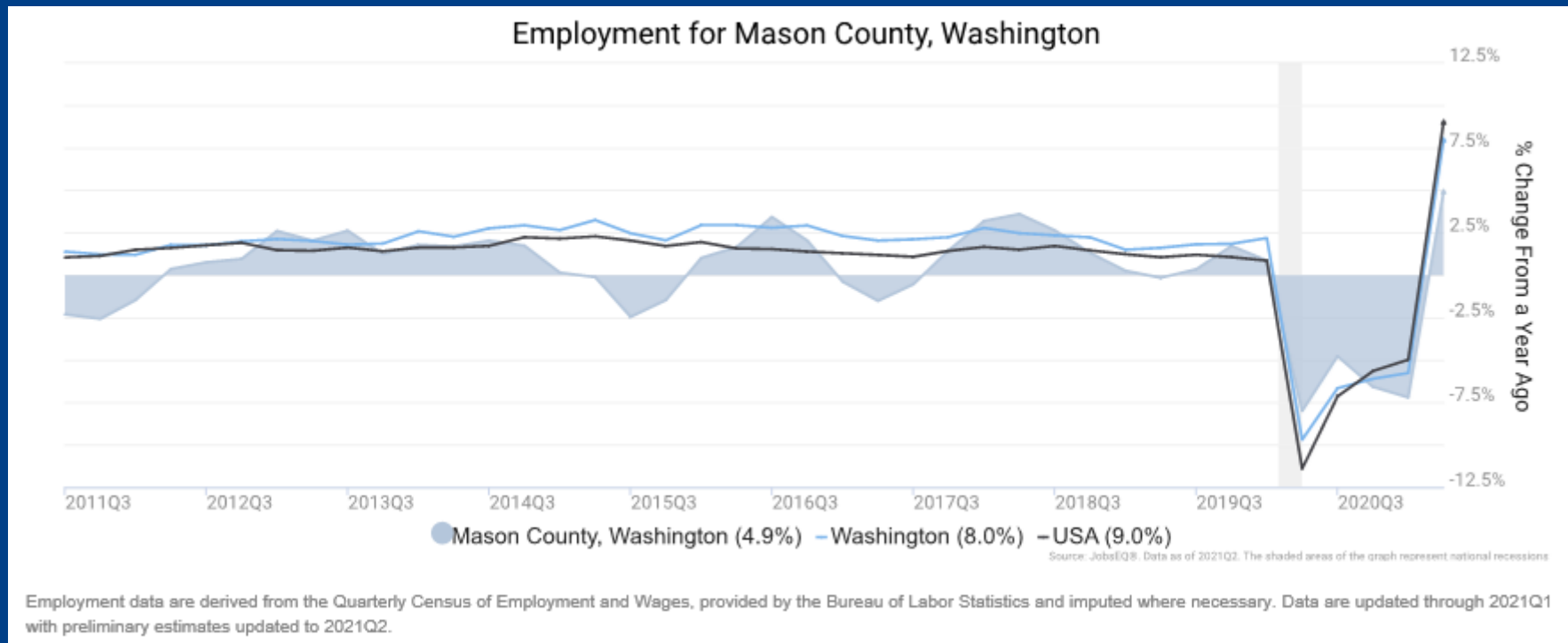
Household behaviors



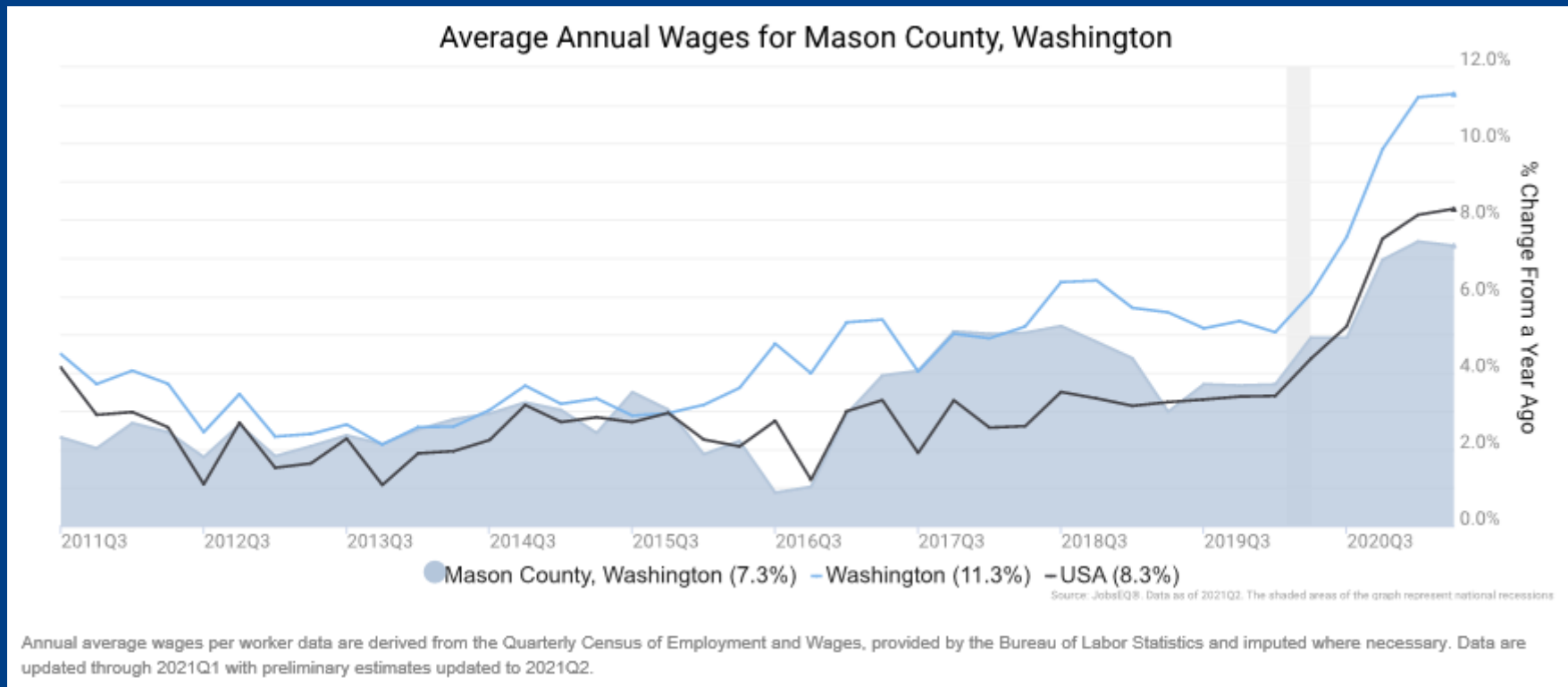
Where are we going then?

- In the next 12 months in Mason County....
 - 2,742 jobs projected to become open
 - (your employers have placed nearly 900 help wanted ads in the last 3 months)
 - 839 will be new roles (5.6% growth)
 - Largest number will have an average wage of ~\$40,000
 - Your mean wage is \$54,000
 - In the last 5 years you have lost 168 net jobs
 - Wages are growing but slower than national or state
 - Cost of living is 25 points lower than state average (105.1 versus 130.4)

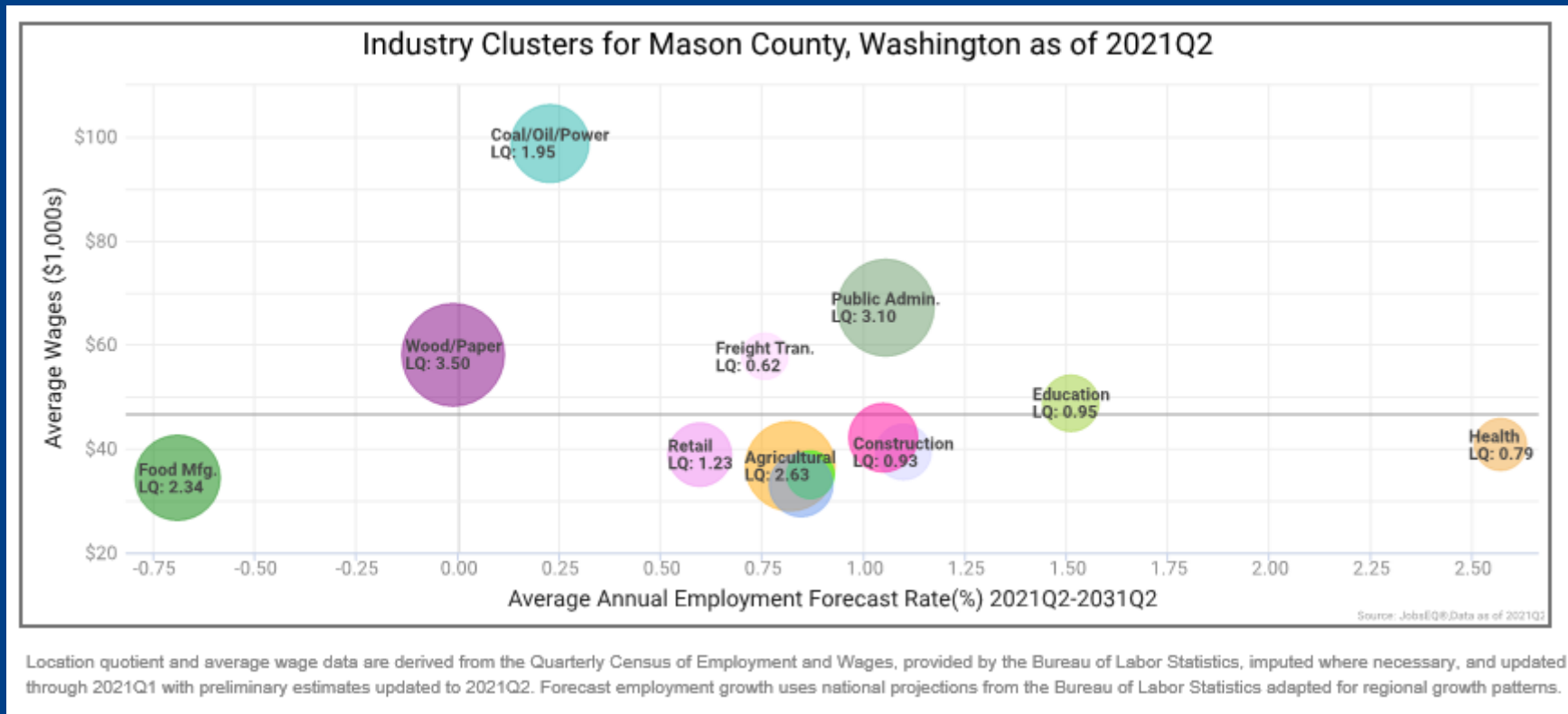
Employment



Wages



Clusters



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